

HEAVILY NETWORKED SEARCHES

executive search & recruiting for the IT industry

Finding the right talent is critical to your success. DHG Search maintains a dedicated IT practice, with hundreds of relationships coast to coast. Our advisors understand IT, including the skills and certifications required to work on ERP systems, database development and management, software development, application development and systems integration.









Relationships Built on Trust

Strategic Advisors

How Engagements Become Relationships Thorough and Efficient Candidate Searches



RELATIONSHIPS BUILT ON TRUST

We know the space and have the key players at the ready to fill the search pipeline with qualified personnel. DHG Search connects you with experienced professionals succeeding in their current positions — people who trust us and will listen when we call them to talk about a job opportunity.

We've created a confidential space for conversations between organizations that are hiring and high-quality candidates, each selected by a strategic recruiting process shaped by experience, analytics and intuition.

This process, like the relationships it runs on, is well-established and effective. Clients who work with us and have the discipline to use our process see that it pays off with quality hires: IT professionals who are smart and engaged, can execute on key tasks and become an integral part of the business.



We know the space and have access to the key players.

We've created a confidential space for conversations.

We have a process that is mature and well-tested.



STRATEGIC ADVISORS

Our relationships start with an executive recruiting engagement, which leads to clients trusting us as strategic advisors. We know their organizational charts, identify duplication and redundancy and help define position requirements and ideal candidates.

GATHER IN-DEPTH UNDERSTANDING OF ORGANIZATION

LEARN COMPANY
CULTURE

DEFINE POSITION REQUIREMENTS

DELIVER IDEAL CANDIDATE

We have experience in providing candidate search assistance related to:

- Expansion
- Downsizing
- Under-performance

- Open positions
- Succession planning
- Unmet internal needs



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HOW ENGAGEMENTS BECOME RELATIONSHIPS

We value relationships over individual placements. Our diligence drives our understanding of your needs and those of the best candidates for your available positions. DHG Search represents the business, but we know this has to be a win for both sides.

Over time, our clients see that we add value, with a 360-degree view of the marketplace, a selection process that moves forward without wasted movement and recommendations to support the right hiring decision.



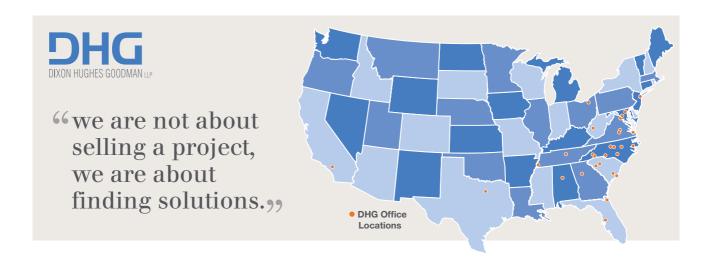
THOROUGH & EFFICIENT CANDIDATE SEARCHES FOR IT POSITIONS

DHG Search serves technology clients coast to coast, from large public organizations to smaller, private companies. Our ongoing engagement and extensive contacts within the industry help us fill your critical needs in key areas, from senior executive positions to specialized IT roles:

- Chief Information Officers
- Chief Technology Officers
- IT Directors
- IT Managers
- Application Managers
- Network Administrators

- Network Engineers
- System and Database Administrators
- Business and Data Analysts
- IT Auditors
- Developers/Programmers
- IT Project Managers
- ERP Implementation Professionals
- Scrum Masters
- Technical Writers
- Help Desk Technicians

We offer an engaged search agreement, progress billing as each stage is completed and contingency search options, plus a guarantee on every placement. DHG Search also supports offer negotiations with in-depth salary and market knowledge.



HOW WE HELP YOU ACHIEVE YOUR GOALS

As part of a Top 20 CPA firm, DHG Search offers a broad range of resources and advisory services. Our professionals work closely with colleagues at DHG in assurance, tax and advisory services to help our clients succeed.

Our regular engagement with senior executives and others in the industry adds to our understanding of your opportunities and challenges. It also helps maintain a talent pool stocked with high-quality candidates at the C-Suite and senior management levels.

