

executive search & recruiting for dealerships

Finding the right senior executive talent is critical to your success. So DHG Search maintains a dedicated dealerships practice, with hundreds of relationships coast to coast, a strong commitment to the industry and active participation in dealer associations.



Relationships Built on Trust



Strategic Advisors



How Engagements Become Relationships



In-Depth Engagement

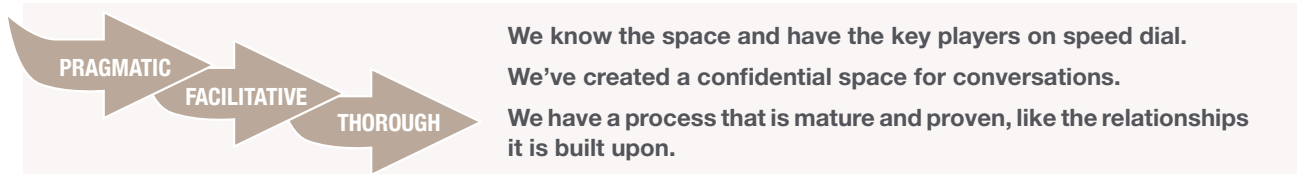


RELATIONSHIPS BUILT ON TRUST

We know the space and have the key players on speed dial, to fill the search pipeline with requests for qualified personnel. DHG Search connects you with experienced professionals succeeding in their current positions — people who trust us and will listen when we call them to talk about a job opportunity.

We've created a confidential space for conversations between dealers that are hiring and high-quality candidates, each selected by a strategic recruiting process shaped by experience, analytics and intuition.

This process, like the relationships it runs on, is mature and proven. Clients who work with us and have the discipline to use our process see that it pays off with quality hires — automotive professionals who are smart and engaged, who can execute, and become an integral part of the business.



STRATEGIC ADVISORS

Our relationships start with an executive recruiting engagement, which leads to clients trusting us as strategic advisors. We know their organizational charts, identify duplication and redundancy and help define the position requirements and ideal candidate.



We have experience in providing candidate search assistance related to:

- Expansion
- Downsizing
- Under-performance
- Open positions
- Succession planning
- Unmet internal needs



HOW ENGAGEMENTS BECOME RELATIONSHIPS

Our diligence drives our understanding your needs and those of the best candidates for your available positions. DHG Search represents the dealer or dealer group, but we know this has to be a win for both sides.

Over time, our clients see that we add value, with a 360° view of the marketplace, a selection process that moves forward without wasted movement and recommendations to support the right hiring decision.



IN-DEPTH ENGAGEMENT WITH DEALERSHIPS

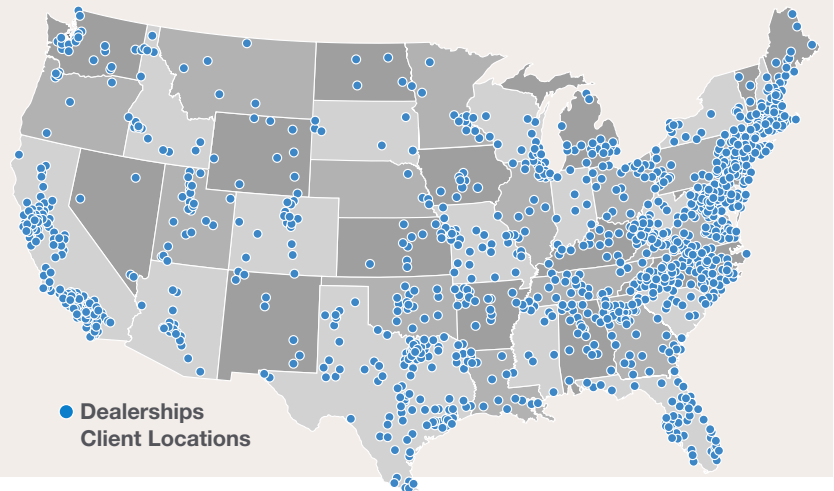
DHG Search serves clients in automotive retail coast to coast, from large multi-store, multi-state dealerships to smaller, family-owned operations. Our ongoing engagement and extensive contacts within the industry help us fill your critical positions in three key areas: executive, accounting/finance, and IT.

- CFO
- COO
- CIO
- General Manager
- Fixed Operations Directors
- Controller
- Human Resources Director
- Platform Director
- IT Director
- Parts & Service Director

We offer an engaged search agreement, progress billing as each stage is completed and contingency search options, plus a guarantee on every placement. DHG Search also supports offer negotiations with salary and market expertise.

DHG dealerships

“serving clients from coast to coast,”



HOW WE HELP YOU ACHIEVE YOUR GOALS

As part of a Top 20 CPA firm, we offer a broad range of resources and advisory services. DHG Search professionals work closely with our colleagues at DHG in assurance, tax, and advisory services.

Our regular engagement with senior executives in automotive retail adds to our understanding of your opportunities and challenges. It also helps maintain a talent pool stocked with high-quality candidates at the C-Suite and senior management levels.

